

Zentyal signs a distribution agreement with BAKOTECH in Ukraine

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The company pursues its expansion towards international markets through agreements with local partners

With a reseller network that integrates over 1,200 companies, BAKOTECH is one of the leading technology distributors in Ukraine

Zentyal, developer of easy IT solutions for small business, today announced that it has signed a distribution agreement with BAKOTECH, a Value Added IT Distributor in Ukraine. With this agreement, Zentyal continues pursuing its expansion towards international markets, as a central point of company's business strategy for 2013.

BAKOTECH is a Value Added IT Distributor that currently operates in the markets of Ukraine, Armenia, Azerbaijan, Belarus, Estonia, Czech Republic, Slovakia, Latvia and Lithuania. The company, that focuses specially on distribution and integration of security systems and UTM solutions, operates on the Ukrainian IT market since 2003 and serves customers located all over the country through its steadily growing reseller network that currently integrates over 1,200 companies.

Thanks to this agreement, BAKOTECH becomes an authorized Zentyal Distributor and it can offer Zentyal-based IT infrastructure management solutions and services through its reseller network to Ukrainian customers. These services range from design, installation and maintenance of Zentyal-based IT solutions to integration and creation of customized turn-key solutions, always counting on the official support from Zentyal.

"We consider cooperation with Zentyal very positive. We believe that Zentyal-based IT solutions will be in demand on the Ukrainian market, because they are worthy analogues of more expensive solutions and do not require highly skilled personnel as they are easy to install and maintain", said **Eugene Lukyanchikov, CEO of BAKOTECH Logistic Distribution (BAKOTECH Group)**. "We can offer a full support to partners in the implementation of solutions, the ability to update their skills and maximize profits", he added.

"BAKOTECH has a vast experience as a Value Added IT Distributor and it has very large and established reseller network, besides being a reference point in the Ukrainian market. Thanks to the deals we have already closed through BAKOTECH, we have been able to confirm their professionalism and dedication", affirmed **Ignacio Correas, CEO of Zentyal**. "Ukrainian market is one of the fastest growing in Europe and the IT industry has great potential for further growth. Moreover, Zentyal-based solutions are quickly gaining popularity in the country", he detailed.

About BAKOTECH

[BAKOTECH](#) Group, a leading Value Added IT distributor, operates in the markets of Ukraine (head-quarters), Armenia, Azerbaijan, Belarus, Estonia, Czech Republic, Slovakia, Latvia and Lithuania. BAKOTECH's portfolio of leading IT solutions enables the company to provide modern and high-quality IT solutions with pre- and postsales support.

On local markets BAKOTECH operates through a well established partner network, including over 1,200 active dealers. Key integrators and solution providers are involved in carrying out large-scale projects concerning implementation solutions for end-customers from various business segments.

More info about BAKOTECH: <http://www.bakotech.com/>

About Zentyal

[Zentyal](#) designs and develops IT solutions for small and medium businesses since 2004. The company provides SMBs and their local IT providers all-in-one IT solutions that are easy to use, from the server to the cloud. Zentyal-based solutions allow to reduce and rationalize IT investments, improve the security and minimize system downtime.

Zentyal-based solutions are widely used by small and medium businesses independently of their activity or location, as well as by public administration or the education sector. The partnership agreements signed with IT support and service providers in more than 20 countries guarantee the distribution of Zentyal-based solutions to customers worldwide.

More info about Zentyal: <http://www.zentyal.com/>

For more information:

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