

Press release

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Summary

eBox Technologies has signed partnership agreements with Aitire, ARCA Singapore and MCL Solution. The companies join the Authorized eBox Service Partner Program, specifically designed for IT support and service providers focused on the SME market.

(Zaragoza, Spain) eBox Technologies, developer of eBox Platform - the open source unified network server for SMEs - announced today that it has signed partnership agreements with Aitire (Spain), ARCA Singapore (Singapore) and MCL Solution (Venezuela). All of these companies have joined the Authorized eBox Service Partner Program specifically designed for IT support and service providers focused on the SME market.

"eBox Technologies is a 100% channel focused company that aims to enable Authorized eBox Partners to deliver quality network management services at cost-effective pricing to their end customers" said Ignacio Correias, CEO of eBox Technologies. "Our value offering for our partners is simple: we unify the technology, service offering and deployment and support processes they use with different end customers while encouraging our partners to create their own value added services. We believe this model allows IT service providers to scale towards a service model with higher value, growth and margins and to further grow their customer base."

"We believe that eBox Technologies will become a leading provider of network services for SMEs and we want to be part of this" said Mariano Crespo, Chief Executive Officer at MCL Solution. "As an Authorized eBox Service Partner we are able to offer our customers services such as corporate network administration, network security management, shared resources or network communication management. These services allow our customers to improve their productivity and profits and guarantee the security of their networks and data, in an organized and controlled way."

"We share the same vision with eBox Technologies: That computer network management should be made easy for our customers" said Alvin Quah, Chief Executive Officer at Arca Singapore. "By adding certified eBox services to our portfolio, we are able to consolidate our position as a Value Added Reseller and Managed Service Provider for SMEs in Singapore region thereby enhancing our



Press release

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enterprise class quality support and services. By partnering with eBox Technologies, we believe we can."

"We were looking for a solution that would allow us to save time on IT infrastructure deployment processes" said Alejandro Escobar, Sales Manager at Aitire, and continued "After testing a number of solutions, eBox Platform was the clear winner."

Authorized eBox Service Partners are granted full access rights to the eBox Control Center that allows simultaneous and centralized real time monitoring, administration and storage of multiple eBox Platform installations, along with premium technical support from the eBox developers to help solve the most complex issues. By partnering with eBox Technologies, Authorized eBox Partners are assured that they can meet their Service Level Agreements to their clients with vendor-quality support.

About eBox Technologies

eBox Technologies was founded in order to offer services and technologies based on eBox Platform, the most efficient open source unified network server for SMEs. The development of eBox Platform started in 2004 and currently the project counts with approximately 10.000 monthly downloads and over 1.500 active contributors. At present, eBox Technologies delivers products and services to clients in five different countries and is in negotiations with over 50 partners located on five continents.

More information on eBox Technologies at: www.ebox-technologies.com

About Aitire

Aitire provides IT support and services based on open source solutions to SMEs located in the Galicia region, in the northwestern Spain. The system administration services provided by the company include Aibox, an innovative solution based on eBox Platform that covers all IT needs of any SME in an easy and convenient manner. The company works following the principles of Free software and the guidelines set by the Free Software Foundation in order to provide their customers with the best and most up-to-date tools to improve their daily work.

More information on Aitire at: www.aitire.es

About ARCA Singapore

Arca Singapore is a Value Added Reseller (VAR) and Managed Services Provider (MSP) headquartered in Singapore. The company specializes in using Open Source solutions with commercial support to provide solutions in Information Communication and Technology for Small Medium Enterprise (SME) Business in Singapore and around the region. Arca Singapore provides its customers with computer network management services and solutions based on eBox Platform, Data Protection, IT Consulting, System Integration, System Monitoring and Virtualization.

Press release

eBox Technologies announces partnership agreements

More information on Arca Singapore at: www.arca.com.sg

About MCL Solution

MCL Solution aims to offer all the IT support, services and products required by any modern office from one single point. The services offered by MCL Solution include corporate network administration, network security management, shared resources, network communication management and any computer equipment and supplies. The company is located in the metropolitan district of Caracas, in the northern Venezuela.

More information on MCL Solution at: www.mclsolution.com

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